



Integrated Technology Systems LLC www.itsnyc.com

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ITS NYC's integrated solution portfolio gives customers confidence that security issues can be dealt with efficiently and comprehensively, from security awareness through incident response. "We've heard back from the customers we've trained that their staff is much more aware of what to watch for," says Michael Coopersmith, CEO of ITS NYC.

Expensive Real Estate Regained—Server Room No Longer Necessary

Our existing client, a law firm with thirty users, was due for a server refresh for two on-premise servers.

THE CHALLENGE

The partners of the firm recognized the value of the real estate the server room was taking up as they were in growth mode. Every inch of space was valuable. After the events of 2020, they realized they were likely to have at most 50% of their workforce in the office at a time. Familiar with several legal firms that had recently moved to the cloud, our client decided to consider options for gaining

THE SOLUTION

We proposed our WVD (Windows Virtual Desktop), which provides users the same technology experience logging in from home, office or anywhere. All their existing applications run seamlessly from this platform. WVD eliminates the requirement of utilizing a VPN, with its known security vulnerabilities, to access their network infrastructure.

THE BENEFIT

Their server room was decommissioned and re-purposed, making better use of their (considerable!) New York real estate payments. And the savings on the extra air conditioning costs that often come with on premise server storage were